



ABOUT US

Zifkin Real Estate Group is a full-service commercial real estate firm with core competencies in the retail and office sectors of the market. We apply our extensive real estate business experience in brokerage, management, site selection, and market competition to owners and investors. Our extensive market knowledge rewards our clients with access to trends, risk analysis, due diligence and exit strategies.

Our solid reputation in the industry is based, not only on our market knowledge and proven successes, but also on our commitment to openly share information, collaborate with the surrounding real estate community, and operate our business with the highest level of integrity.

We believe that each assignment we receive is unique and demands a specific strategy customized for that client's desired result. For each assignment, we include senior members of our firm to ensure that the goals and objectives are met with complete attention, availability, and accountability.

ZIFKIN *is real estate*

MANAGEMENT and ADVISORY SERVICES



ZIFKIN
REAL ESTATE GROUP

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ASSET & PROPERTY MANAGEMENT RECEIVERSHIP & BANKRUPTCY

INVESTMENT SALES

YEARS OF SUCCESS

Our firm's reputation and success in the field of tenant and landlord representation has resulted in the expansion of our portfolio over the past several years. We currently manage nearly 3,000,000 square feet of retail and office properties located throughout the greater Chicago area and other select markets in the United States.



CUSTOMIZED ASSET ANALYSIS

Zifkin Real Estate Group's team of experts work together to insure that each of our client's assets are handled with the detail, quality, and care needed to sustain occupancy and maximize the value of their investment. Our team uses the latest accounting and financial reporting technology to generate financial reports tailored exclusively to each client's needs.

We are driven by our mission, and work diligently to establish and maintain meaningful relationships that will survive the test of time.

NAVIGATING THE JUDICIAL PROCESS

We have efficiently and effectively prepared narrative and financial reports for our clients in our role as court-appointed receivers. Through our understanding of the judicial process we are able to identify, manage and resolve issues with the assigned real estate.



SINGLE POINT OF CONTACT SERVICE



Our "single point of contact" real estate model is designed to seamlessly facilitate the administration, management and disposition of bank owned assets. We offer a complete set of services and are committed to stabilizing, maintaining and enhancing asset value for our clients.

ACCREDITED PROFESSIONALS

Our investment professionals shape our services to meet the needs of the client, whether it means identifying target markets for investment, designing strategic disposition strategies, or pursuing detailed negotiations on the client's behalf. Each of our principals have earned the distinguished CCIM designation, and every member of our brokerage team is required to take CCIM courses in real estate financial analysis for investment purposes.

We are committed to exceeding expectations through the delivery of meaningful and valuable results.

NETWORKED NATIONALLY

We maintain extensive nationwide alliances through our involvement in numerous professional organizations including International Council of Shopping Centers (ICSC), the CCIM Institute, and the Institute of Real Estate Management (IREM). These alliances serve our local clients seeking a national market as well as national clients seeking local and regional properties. Our extensive database of buyers and sellers of commercial real estate reaches the widest audience of potential dealmakers instantaneously.



ASSET & PROPERTY MANAGEMENT SERVICES

- Asset and Property Management
- Leasing and Sales Support
- Property Inspections and Maintenance
- Customized Narrative and Financial Reporting
- Accounting Services
- Real Estate Tax Appeals
- Insurance Policy Management

RECEIVERSHIP & BANKRUPTCY SERVICES

- Develop/Implement a Strategic Workout Plan
- Broker Opinions of Value (BOV's)
- Rapid Stabilization of Property Operations
- Tenant and Vendor Relations
- Identify/Prioritize Deferred Maintenance
- Employ Targeted Marketing Strategies
- Customized Court Reporting

INVESTMENT SALES SERVICES

- Property Acquisition and Disposition
- Financial Modeling and Analysis
- Market Research and Studies
- Property Valuations
- Lender Placement
- Comparative Investment Analysis